

on the move

and natural and independent grocers. Bei joins the company from Southern Wine & Spirits, where he worked as a key account specialist in the Southern Bay area.

Sidney Frank Importing Co. has appointed 35-year company veteran **STUART MOSELMAN** as COO. He became a partner in 1985 and most recently served as executive vice president of administration and finance.

Additionally, Sidney Frank co-founder **MATTHEW FRANK** was promoted to corporate vice president of strategic planning. He most recently held the position of senior economic strategist.

Also at Sidney Frank, **THOMAS BRUNO JR.**, who has been with the company for 15 years, was named executive vice president of sales. Prior to his new position, Bruno was senior vice president and national sales manager at the company.

Bernard Magrez Grands Vignobles has appointed **PHILIP WARD** as Eastern USA sales director. Ward works closely with distributors, retailers and restaurant partners to promote the company and foster business development. A 25-year industry veteran, Ward began his career as a chef before shifting his focus to wine. In addition to his management and marketing experience, Ward has served as a wine educator, columnist and authored "The Home Winemakers Handbook." Most recently, he was the fine wine manager and educator for American B.D. Co.

Cameron Hughes Wine has appointed **JAY CONWAY** as partner and senior vice president. This 18-year wine industry veteran is charged with leading the company's national expansion efforts in its fifth year of business. Prior to joining Cameron Hughes, Conway lead Click Wine Group's national sales team as vice president of national accounts. He has also held domestic and international director-level sales positions with E&J Gallo Winery and has managed sales at Constellation Brands and Vincor.



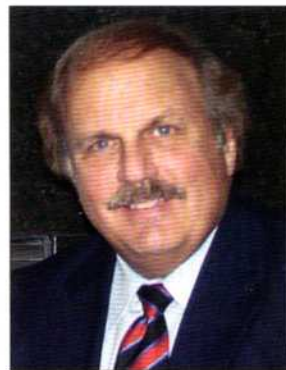
Stuart Moselman



Jay Conway

Drinks Americas has appointed **JEFFREY DAUB** as corporate controller, making him responsible for all accounting functions, controls and financial reporting. A certified public accountant and a certified business valuator, Daub has over 14 years of experience in accounting and finance.

The board of directors of the National Alcohol Beverage Control Assoc. (NABCA) has elected **EDMUND SCHMIDT** as chairman, positioning him to take over the post when current NABCA chairman Phillip Lang completes his term in May. Schmidt has served on the NABCA board of directors since 2003. He is the director of the Wyoming Department of Revenue.



Edmund Schmidt


E&J Gallo Winery has named **MICHAEL HEINTZ** senior manager of public relations. He's a wine educator and certified sommelier with over 20 years of experience in restaurant management and wine sales.

Jackson Family Wines has promoted **ELAINE MELLIS** to vice president of Jackson Family Communications. In her new role, she oversees global communications, is responsible for expanding lifestyle media strategies and works with the marketing team to develop strategic partnerships.

Molson Coors Brewing Co. has appointed **DAN LEWIS** as global chief public affairs officer, putting him in charge of its external communications and corporate reputation strategies. Lewis most recently served as vice president and head of communications for Delta Air Lines.

The National Beer Wholesalers Assoc. (NBWA) appointed **JESSE MCCOLLUM** as director of congressional affairs to promote the interests of beer distributors by increasing the visibility and effectiveness of the NBWA on Capitol Hill.

The World Assoc. of the Alcohol Beverage Industries (WAABI) named **JILL HAWKINS** its executive director. She has been an active member of the organization for five years and served as both vice president and president of the Tri-State (Cincinnati area) chapter, and as recording secretary and interim executive director for the WAABI National Board of Directors.

The Oregon Liquor Control Commission has appointed **TOM ERWIN** as government affairs and community outreach director. He has worked with the commission since 2000 and most recently oversaw license processes and permits. 

Bridget Eldridge